

Full Tilt Constructions Improves Efficiencies By 75%, Manages Explosive Growth with IPM Project Management Software

PROJECT SNAPSHOT

LOCATION

Sydney, Australia

WEBSITE

www.fulltiltconstructions.com.au/

INDUSTRY

Construction, Industrial

CHALLENGE

Increases in growth highlighted project management inefficiencies due to manual processes and duplication. For growth to continue, a centralized and fully integrated project management solution was required.

SOLUTION

IPM from IPM Global, the Project Management Solution for Construction Engineering, provided the team at Full Tilt Constructions with up-to-the-minute information on projects, operations, and job tasks, all combined with extensive reporting, back end financial information, and a robust set of customization options. The option for full back-office accounting integration has been a crucial component of the IPM solution for Full Tilt Constructions.

BENEFITS

- Improved overall efficiencies by 75%
- Progress bills, subcontracts, timesheets, meeting minutes, RFIs, RFQs and all other processes have been simplified, saving countless hours of employee time.
- Full integration between accounting and IPM project management, means the right information for more accurate and effective decision-making is always available.
- The ability to customize workflows without the need for outside consultation has saved thousands of dollars.

TECHNOLOGIES

Infrastructure:

- Microsoft Dynamics®
- Microsoft Outlook®
- MS.SQL

Applications:

- IPM Project Management



For Full Tilt Constructions, business was booming. But with the increase in growth came an increase in apparent inefficiencies: spreadsheets were growing long and numerous, the inconsistent formatting of documents from different project managers was becoming impossible to manage, and updating each individual project budget manually had become unfeasible.

After considering five different project management solutions, **Brad Bawcombe, Managing Director at Full Tilt Constructions**, felt confident that IPM Project Management Software provided the most integrated and customizable solution available. With IPM's expertise Brad has been able to increase efficiency across all facets of Full Tilt, allowing his business to expand to its full potential.

ABOUT THE CLIENT

Based in Windsor in Northwestern Sydney, Full Tilt Constructions specializes in industrial construction, commercial construction, and tilt panels, and has extensive experience in tilt panel construction, portal steel framed construction, and multi-level developments with basement parking. Having remained at the forefront of innovation for over twelve years, Full Tilt Constructions takes pride in delivering products of the highest quality, efficiently and on budget.

Managing Director Brad Bawcombe's commitment to excellence was paying off and Full Tilt was expanding at an unprecedented rate. However, this victory was tempered by an impending challenge: the increase in business magnified organizational inefficiencies that had previously been manageable or had gone unnoticed. Updating each individual project spreadsheet manually had become a nightmare, especially when combined with coordinating the various formats and standards utilized by different project managers across multiple products and multiple sub-projects. This created an administrative burden, including an inability to have limits of approval for new commitments.

"Growth meant that our inefficiencies were multiplying and that changes on the run were no longer effective because there had become too many spreadsheets to update. We took advantage of a small window of time during a slowdown to implement a new project management software strategy, just before a very busy period was expected. We needed to be ready for the business and that meant increasing our efficiency rapidly." Brad Bawcombe - Managing Director at Full Tilt Constructions

OUR SOLUTION

Brad Bawcombe conducted an exhaustive search for the right solution.

"There were a lot of software vendors to look at but none of them gave me everything I needed; and I was unwilling to settle."

Full Tilt ultimately selected IPM from IPM Global, the Project Management Solution for Construction and Engineering. *"In the construction world there are all sorts of apps for things like document and contract control, planning and forecasting, and resource management, but they fail to integrate with each other, essentially creating the same problem we already had,"* continued Brad Bawcombe. *"With IPM, everything we need is accessed through Outlook, an application that my staff and I are already immersed in on a daily basis. Before switching to IPM we were trying to maintain consistency between dozens of spreadsheets, emails, and documents. Now everything we need can be found and updated easily and consistently from one location."*

The IPM Global Project Management software solution provided Bawcombe and his team at Full Tilt Constructions with real-time, up-to-the-minute information on projects, operations, and job tasks, all combined with extensive reporting and back end financial information.

IPM also delivered the flexibility and configurability Full Tilt had been searching for through screen views, dashboards, reports, and workflows, which were all easily customizable.

"Every other project management solution we looked into was too restrictive," added Brad Bawcombe. *"With IPM I can make GUI changes with the click of the button. Also, the customer service at IPM is terrific. I'm able to call them anytime when I want to make more elaborate changes, or simply don't have the time to implement the changes myself. They are responsive, reasonable and always available."*


BENEFITS

For Full Tilt Constructions, the benefits of IPM have been numerous and measurable.

"We handled a busy period over four months where we tripled our turnover, making us 75% more efficient. Previously we would have struggled to manage this without incurring hundreds of hours of overtime cost," said Bawcombe.

Since going live, Full Tilt Constructions has realized the following:

- Progress claims, subcontracts, meeting minutes and all other processes have been simplified, saving countless hours of employee time.
- Integration between accounting and IPM project management means the right information for more accurate and effective decision making is always available.
- The ability to customize workflows without the need for outside consultation has saved thousands of dollars.
- "Set and forget" – IPM is not only easy to install, but it simply works right all the time. For Full Tilt this eliminated double and triple entry across multiple spreadsheets reducing risk and increasing confidence in their data.
- Full Tilt is delivering a better client experience because there is consistency in presentation and turnaround of information including quicker invoice approvals, no missed billings, secure protection of client data, and fewer mistakes due to real-time accurate data and information.



"There were a lot of software vendors to look at but none of them gave me everything I needed; and I was unwilling to settle." Brad Bawcombe

“Overall our experience has been excellent; IPM has given priority to the most important items, driving unprecedented efficiencies for us and enabling us to scale well beyond our initial expectations. My advice to others looking for the right business partner for project management? You’d be crazy not to consider working with IPM Global.” Brad Bawcombe - Managing Director at Full Tilt Constructions

ABOUT IPM

Win Project. IPM Project Management. Repeat.

Built within Microsoft Outlook- IPM is everything you need for your project in the tool you use every day.

With IPM, you eliminate the need for multiple apps, spreadsheets and other programs to one that manages the overall co-ordination and control of a project from beginning to completion. IPM is available as an On-Premise or Cloud Solution and is designed to help you save money and drive productivity while reducing the manual workload of your Project Managers.

Core features include:

- Manage your projects within Microsoft Outlook
- Document Control
- Contract Control
- Planning & Forecast
- Resource Management
- IPM Mobility

ABOUT IPM GLOBAL

The Project Management Software Experts.

IPM Global is a Project Management Software Development Company that specializes in developing business software created with the Project Manager in mind.

IPM Global Directors have worked in the construction and project management related industries for over 20 years and with IPM, have created a full end to end solution on a current platform that project staff want to use and that allows them to work in an environment they know well.

CONTACT DETAILS

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